



Barclays House, 5th Floor
 Ohio Street
 PO Box 80139, Dar es Salaam
 Tel: +255 22 2121 938/9, 2138 73
 Fax: +255 22 2138 938
 Email: ykabba@panafricanenergy.com
 Email: info@panafricanenergy.com

Marketing Questionnaire

1 Name of Company: _____

2 Contact Person: Title: _____ (Mr./Mrs./Ms./Dr./Prof.)
 Name: _____
 Position: _____
 Mobile no.: _____ email: _____

3 Physical Address: Region: _____ District: _____
 Street: _____ Plot no.: _____
 Telephone Nos.: _____
 Fax No.: _____

4 Postal Address: _____

5 Nature of Business: _____

6 Type of Ownership: (of Business)
 Please tick all that apply:
 Private JV
 Public
 Others (please specify) _____

7 Present sources of Energy: Please tick all that apply:
 Furnace Oil Diesel
 LPG Industrial Kerosene
 Electricity Coal
 Firewood
 Other (please specify) _____

8 Historical Consumption per Product

Quantity (MT or Litres)

PRODUCT	YEAR				
	2006	2007	2008	2009	2010
LPG					
DIESEL					
HFO					
Electricity					
Coal					
Firewood					
IK					

9 Projected Yearly Consumption per Product

Quantity (MT or Litres)

PRODUCT	YEAR				
	2011	2012	2013	2014	2015
LPG					
DIESEL					
HFO					
Electricity					
Coal					
Firewood					
IK					



Barclays House, 5th Floor
Ohio Street
PO Box 80139, Dar es Salaam
Tel: +255 22 2121 938/9, 2138 73
Fax: +255 22 2138 938
Email: ykabba@panafricanenergy.com
Email: info@panafricanenergy.com

Marketing Questionnaire

10 What is your current price for the above fuel?

Furnace Oil _____ (Tzs/Lt)
LPG _____ (Tzs/Lt) or (Tzs/MT)
Coal _____ (Tzs/MT)
Diesel _____ (Tzs/Lt)
Electricity _____ (Tzs/kWh)
Other _____

11 How many hours does your business operator per day

12 Please list the uses of the energy products in the factory

13 Is the company willing to convert other fuels to Natural Gas?

Yes
No

Remarks:

14 List the type of firing system/boiler/power generating system/furnace/burner/heater or engine used?

15 Please provide the type and gross heat value of the source of energy product(s) used that could be replaced by Natural Gas

THANK YOU VERY MUCH FOR TAKING TIME TO COMPLETE THIS QUESTIONNAIRE